

## Message Text

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43

ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOTe-00 INR-07 NSAE-00 FAA-00 L-02 PA-01 PRS-01

USIA-06 FEA-01 /034 W

----- 044917

P R 242221Z APR 75

FM AMEMBASSY CARACAS

TO SECSTATE WASHDC PRIORITY 8528

INFO AMCONSUL RIO DE JANEIRO

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E.O. 11652: N/A

TAGS: EAIR, VE

SUBJECT: DISCRIMINATION IN AVIATION FUEL PRICES

REF: (A) CARACAS 11831 (B) CARACAS 21838

1. THE FOLLOWING INFORMATION IS PROVIDED AS BACKGROUND, SHOULD IT BE NEEDED.

2. THE LOCAL DELTA AIRLINES GENERAL AGENT, CAPT. GUILLERMO OCHOA TUCKER, A VENEZUELAN, ON APRIL 4 SENT A FORM LETTER ON DELTA AIRLINES STATIONERY WITHOUT DELTA'S KNOWLEDGE TO ALL INTERNATIONAL AIR CARRIERS IN VENEZUELA OFFERING TO OBTAIN A SUBSTANTIAL REDUCTION IN AVIATION FUEL PRICES FROM THE GOVERNMENT OF VENEZUELA ON BEHALF OF ALL INTERNATIONAL CARRIERS. FOR THIS SERVICE CAP. OCHOA ASKED THAT EACH AIRLINE THEN PAY HIM OVER THE PERIOD OF ONE YEAR 25 PER CENT OF THE SAVING THEY HAVE MADE THROUGH HIS OBTAINING A PRICE REDUCTION.

3. UPON DISCOVERING WHAT CAPT. OCHOA HAD DONE, DELTA'S GENERAL MANAGER RESIDENT IN CARACAS INSISTED THAT CAPT. OCHOA SEND A FOLLOW-UP LETTER EXPLAINING THAT DELTA WAS NOT INVOLVED IN THIS AND THAT THEIR LETTERHEAD STATIONERY HAD BEEN USED IN ERROR. SOME INTERNATIONAL CARRIERS HAVE

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ALREADY CALLED DELTA PROTESTING AGAINST THE LETTER AND AGAINST

CAPT. OCHOA'S PROPOSAL. CAPT. OCHOA HEADS A LOCAL FIRM, KTU, S.R.L., WHO ARE DELTA'S GENERAL AGENTS FOR VENEZUELA BUT NOT DIRECT COMPANY EMPLOYEES.

4. IN ORDER TO PROTECT DELTA'S GOOD NAME, THE EMBASSY HAS EXPLAINED THE SITUATION TO MARIANO TIRADO, CHIEF OF THE TRANSPORTATION DIVISION, MINISTRY OF FOREIGN AFFAIRS, WHO PROMISED THE GOVERNMENT OF VENEZUELA'S SUPPORT IN PROTECTING DELTA'S NAME AND REPUTATION SHOULD THE LETTER FALL INTO THE HANDS OF SENSATIONALIST JOURNALISTS OR SHOULD ANY FORMAL COMPLAINTS AGAINST DELTA BE LODGED WITH THE GOVERNMENT. MR. TIRADO FURTHER INDICATED THAT HE WOULD DISCUSS THE MATTER WITH CAPT. OCHOA IN ORDER THAT HE WOULD SUSPEND HIS OFFER AND THERE THE MATTER SHOULD END.  
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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** JET FUEL, PRICE FIXING, GRAFT  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 24 APR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975CARACA04372  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750146-0068  
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**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
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**Original Previous Handling Restrictions:** n/a  
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**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 CARACAS 11831, 75 CARACAS 21838  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GolinoFR  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 04 SEP 2003  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** DISCRIMINATION IN AVIATION FUEL PRICES  
**TAGS:** EAIR, VE, DELTA AIRLINES, (OCHOA TUCKER, GUILLERMO)  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006